

South West Ontario

Entertainment

Rate Sheet

Use the rate sheet to approximate costs. All prices are subject to a final quote, where discounts for services and additions for special requests may apply.

Quick Estimate Guide:

Service	Musicians	Duration	Rates
Cocktail/ Food Service	2+	2 Hours	\$800
Ceremony	2+	1 Hour	\$400
Celebration/Dance Party	5+	4 Hours	\$3500
DJ	1	3 hours	\$600
Lighting Tech	1	3 Hours	\$300
Salsa Dance Instructor	1	1	\$200
Extra Musician			\$150 per hour
Extra Hour			\$150 per musician
Travel		Calculated from the Guelph/KW region.	Musicians and crew travel at a rate of minimum wage.

Instrumentation, Gear & Dress

Instrumentation

We'll help you get the right ensemble for your event, here's what to consider for each style of music.

- **Pop/Rock:** Vocals, guitar, keys, bass, drums. Adding horns like trumpets, trombones, and saxophones brings up the funk dance energy.
- **Jazz:** Combine a chording instrument (piano or guitar), with a bassist and a melody instrument (vocals, trumpets, trombones, and saxophones). Adding drums and other melody instruments varies the moods available to the band.
- **Classical:** Ensemble types vary, from string ensembles, wind ensembles, chamber choirs, and accompanied vocalists. Pricing may vary depending on performance niche.
- **Latin:** Two contrasting vocalists, timbales, congas, bass, drums, piano, trumpet, trombone. Additional singers and horn player bring up the wow factor.

Every ensemble comes with a sound technician able to make the band sound great, and to help with playing recordings, facilitating speeches, and other audio jobs at the site of the music performance.

Gear

Depending on the facilities provided by your venue additional gear rentals may be credited or debited. In all cases the band will provide all their instruments and equipment required to perform. With South West Ontario Entertainment's preferred rates music gear rentals should be the smallest part of your entertainment budget. Lighting gear is a little more expensive. Here are some accurate estimates:

- **Sound System for Speeches:** \$40
- **PA for a Small Hall:** \$90
- **PA for a Banquet Hall:** \$175
- **Lighting for dance floor and stage:** \$350
- **Lighting kit with fog, lasers, and strobes:** \$500
- **Carnegie Hall:** \$30,000

Dress

Dress codes typical for the style of music are free, while special requests might have a procurement cost. For example, requesting a jazz band wear all black is free, matching zebra print sports jackets will be more.

Music Package Examples

Here are some straight forward music packages ready as is or a great starting point for further customization.

All Day Event

Combine styles and ensemble types to create an all day event to wow your guests.

Daytime: Jazz Trio or Singer Songwriter. Dinner: Rock or Jazz Quartet. Nighttime: Top 40 Dance Party. All day support for music playlists, speeches and presentations, and other audio. Stage and dance floor lighting. \$8000

Top 40 Dance Party

Pack the dance floor all night with chart topping hits your guests will love dancing and singing along to. Lighting and great sound support will make this an immersive and unforgettable event.

Band: Vocals, guitar, keys, bass, drums + music playlist for band breaks. Lighting: Stage and dancefloor. 4 hours of music. \$4000

Jazz Quartet

Sophisticated and toe tapping tunes for a high class event.

Band: Saxophone, piano, acoustic bass, drums. 3 hours of music. \$2500

String Ensemble

Refined and dynamic classical music to lend a stately yet vital ambiance.

Ensemble: Violin, violin, viola, cello. 2 hours of music. \$1800

Salsa Music Social Dance

Start the show with a dance lesson to get everyone of all ages out of their seat and dancing until dawn.

Band: Two vocalists, congas, timbales, piano, bass, trumpet, trombone + playlist support for band breaks. Lighting: Stage and dancefloor. 3 Hours of music + 1 hour dance lesson. \$5500

Intimate Singer Songwriter

Great for smaller and quieter events that retain all the energy and intention of a big show.

Band: Singer, guitarist + playlist support for band breaks. Lighting: stage lighting. 2 Hours of music. \$800

Let's Make Music

Please include the date, time, location, and types of entertainment you would like in your message to receive an accurate quote.	
Email Address - southwestontarioentertainment@gmail.com	
Phone Number - By appointment with booking specialist: https://calendly.com/d/cvy5-nd2-ckj/intro-conversation	
On Instagram:  Instagram (@southwestontarioentertainment)	

Payment Policies

Let the show go on! We would much rather earn our pay on stage then collecting fees, so here are our straightforward payment policies.

Bookings

Bookings require a 25% deposit and can be done up to a year in advance. Full payment is due 3 weeks before the event. We accept cash, e-transfer, and credit card payments via Square. Credit card payments are subject to an additional 3.5% processing fee.

Cancellations

Deposits are non-refundable within 3 weeks of the service date. Refunds are subject to a 5% admin fee, and payments to credit cards are subject to an additional 3.5% processing fee.



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